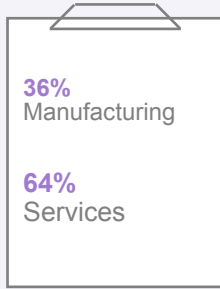




Quarterly Economic Survey

Q3



156 businesses responded to the survey during the period 21st August to 11th September.



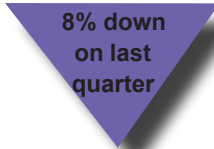
Black Country Chamber of Commerce

Belong Connect Communicate

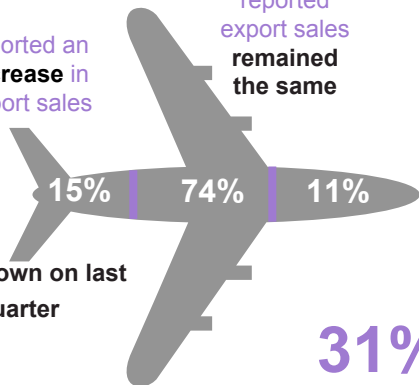
Over the past 3 months....



40% said UK Sales had increased



reported an increase in export sales

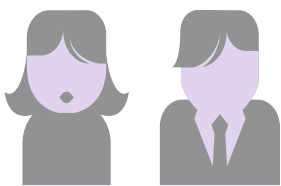


reported export sales remained the same

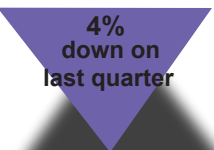
reported an decrease in export sales

1% up on last quarter

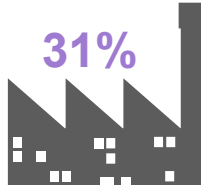
7% down on last quarter



31% of respondents said their workforce had increased



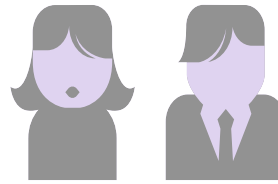
said investment plans for training had been increased



said investment plans for plant and machinery had been increased

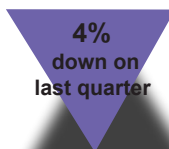


Over the next 3 months....

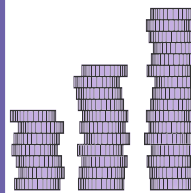


29%

of respondents said their workforce would increase



Over the next 12 months....



65%

expect turnover to improve

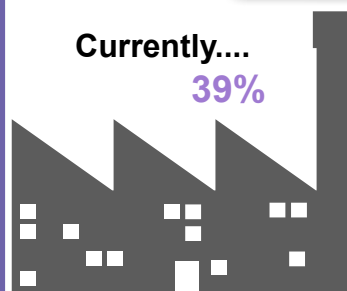


58%

expect profitability to improve



Currently....

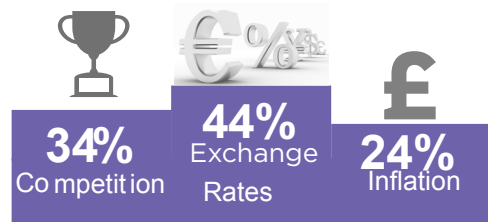


39%

are operating at full capacity



Top three external factors affecting your business



34%

Competition

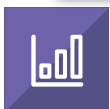
44%

Exchange Rates

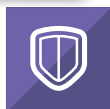
£

24%

Inflation



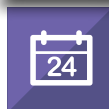
BUSINESS GROWTH



BUSINESS PROTECTION



COST SAVINGS



EVENTS



INTERNATIONAL TRADE



PROFILE RAISING



MORE FOR YOUR BUSINESS



British Chambers of Commerce Accredited